



PPP Nodal Officers' Workshop

Presentation By

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Description of PPP Strategy (1)

- State Legislation
 - Controlling Agency : Directorate of Institutional Finance, GoMP
 - Date of inception : 31st May, 2006
 - Nodal Officer : Director Institutional Finance
 - State Level Committee (SLC) for PPP :
 - Chaired by Chief Secretary, GoMP
 - Provides speedy clearance of PPP Projects
 - Deliberates on all VGF Projects



Description of PPP Strategy (2)

- Nodal Officers declared in each agency implementing PPP Projects
- Approval from cabinet, if required
- Adopted GoI-recommended TA panel
- All Projects vetted by PPP Cell
- Efforts for reducing variation in the price band for TAs



Description of PPP Strategy (3)

- Documentation:
 - Model RFP for TA appointment
 - Model RFP for projects upto 50 crs (single-stage)
 - Model RFQ/RFP of GoI adopted for other projects
 - Detailed Guidelines for projects
- Other:
 - Project Development Fund for proper Conceptualization and Development



Description of PPP Strategy (4)

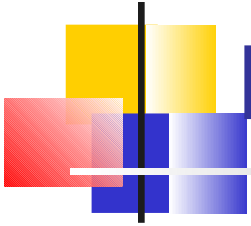
- Focus Areas (Sectoral)
 - Urban Infrastructure
 - Roads
 - Education
 - Health
 - I.T. Parks
 - SEZ



Review of PPP Projects (1)

- Proposed and Facilitated : 87
- VGF/IIPDF applicants : 10/02
- Sector and Project Type
 - Road : 22
 - Urban : 39
(Bus Terminals, Parking, etc.)
 - Health : 04
 - Tourism : 04
 - Commerce & Industries : 03
 - I.T. Parks : 02
 - SEZ : 02

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Review of PPP Projects (2)

- Water Supply : 2
- Sports : 2
- Transport : 2
- Education : 2
- Housing : 1
- Jail : 1
- Aviation : 1
- Biotech Park : 1
- Power : 1



Review of PPP Projects (3)

- PPP Modality overview
 - 33 on BOT, 54 on BOOT
- Status of Projects
 - Implemented : 29 (Rs. 8,695 crs)

<i>Stage</i>	<i>No.</i>	<i>Value (crs)</i>
Operations Commencement	10	679
Under Construction	12	5,378
Financial Closure	07	2,638

Pipeline of PPP Projects

Sector	Number (and value) of Projects					Total	
	Identified	DPR	RFP	Bidding	Construction/ Implementation	No.	App Cost (cr)
Road		3 (398)			19 (2951)	22	3349
I.T.			1		1 (2050)	2	2050
Urban		30	2 (100)	3 (55)	4 (40)	39	1660
Health		4				4	1200
Housing					1	1	1000
Sports		1			1 (900)	2	900
Jail		1				1	600
Commerce & Industries		1	1		1 (350)	3	350
Education			1 (120)		1 (52)	2	172
Water Supply				2		2	165
SEZ		2				2	150
Transport		1 (100)			1 (5)	2	105
Tourism		1	1 (2)	2 (2)		4	7
Others		2 (500)				2	500
Power					1	1	
Total		46	6	7	30	89	12208



Details of PPP Transactions

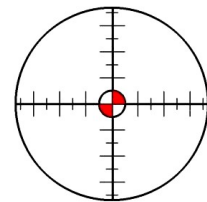
<i>Stage</i>	<i>No.</i>	<i>Value (Rs. Cr)</i>
COD stage	10	679
Under Construction	12	5,378
Financial Closure	07	2,638
Bidding Stage	07	422
RFP Stage	06	572
Conceptual/Planning	47	2,519
Total	89	12,208

Details



Promoting PPP Programme (1)

- Achievements
 - MOU Target with DEA exceeded significantly (503 %)
 - Strong backing and support of PPP Cell at all stages :
 - Conceptualisation/Structuring
 - RFQ/RFP Documents preparation, including Concession Agreements
 - Evaluation of Bids received (RFQ/RFP)
 - Vetting of RFQ/RFP Documents including Concession Agreements
 - IIPDF assistance
 - Awareness of PPP methodology and benefits amongst Government staff and agencies



Promoting PPP Programme (2)

<i>Year</i>	<i>Target</i>	<i>Achievement</i>	<i>Year</i>	<i>Target</i>	<i>Achievement</i>
2007	750	1,624	2008	1,250	6,290

No.	Name of Project	Cost (Cr)
1	I. T. Park at Bhopal (212 acres)	2,050
2	CBD at Bhopal (15 acres)	1,500
3	Digital City at Thatipur, Gwalior (30 acres)	1,200
4	Sports City at Satgarhi Village, Bhopal	900
5	Bhopal By-pass Road (52 kms)	252
6	Indore-Dewas Road (51 kms)	252
7	Upgradation of ITIs under GoI scheme (21)	52
8	Office Complex cum Guest House at Vashi, Mumbai (2,155 sq. mt)	44
9	Logistics Hub at Mandideep (18 acres, 500 trucks parking)	35
10	Public Conveniences at Bhopal (36 nos)	3
11	City Bus Stops at Bhopal (100 nos)	2



Promoting PPP Programme (3)

Projects Under Active Consideration			
<i>No.</i>	<i>Name of Project</i>	<i>Cost (Cr)</i>	<i>Stage</i>
1	Medical College at Ratlam	200	Bidding
2	Water Supply at Khandwa	105	
3	Water Supply at Shivpuri	60	
4	Gandhi Market at Gwalior	50	
5	Foot Over bridge at Bhopal	3	
6	Swimming Pool at Bhopal	2	
7	Resort at Vianad Distt., Kerala (Beenachi Estate)	2	
8	Minto Hall at Bhopal	350	RFP

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Promoting PPP Programme (4)

Projects Under Active Consideration			
<i>No.</i>	<i>Name of Project</i>	<i>Cost (Cr)</i>	<i>Stage</i>
9	ICT at Schools (7 districts)	120	RFP
10	Office complex at Indore (MPFC)	50	
11	Eco-tourism park at Dewas	2	
12	Mega Health City at Bhopal	1,000	TA
13	Indore Central Jail	600	
14	Check Post Barrier at entry points of MP	100	
15	Office complex at Edward Villa, Mumbai	50	
	Total	2,694	



Promoting PPP Programme (5)

- Experiences
 - Lack of coordination and cohesiveness between different departments (Khandwa MC Water Supply)
 - TAs casual approach towards vital documentation (Sports City, Minto Hall, MPFC)
 - Wide disparities in TA charges
 - Lack of policy framework for Social Sector
 - PPP processes and methodology under refinement (Jails)

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Promoting PPP Programme (6)

- Innovative Steps
 - Field Visits/Touring
 - Seminars/Workshops
 - Strengthening of PPP Cell
 - Domain experts in Law, Urban, Social Sector
 - Technical Associates to be appointed
 - Financial Assistance to be sought from Multilateral Agencies
- Pilots :
 - Water Supply
 - Indore Central Jail



Seminar on PPP in School Education

- 2-day seminar on 06th and 07th Oct 2008 at Bhopal
- Representation of all stakeholders –
 - School Education
 - Tribal Development
 - Planning
 - ULBs
 - National/State-Level NGOs
 - Industry Bodies
- Resource Persons from NKC, World Bank, DFID, ILO, etc
- Worldwide/Indian experiences discussed/analysed in-depth
- Working groups formed for recommendations

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Seminar on PPP in School Education

- 6 areas identified for PPP :
 - Running existing Government Schools
 - Infrastructure Development
 - ICT , CAL & Distance Education
 - Adding Value to Education
 - Model Schools (GoI Scheme for 2,500 schools)
 - Vocational Education

PPP Seminars

- Urban Sector
 - 14th - 15th Dec 2007, Indore
 - 14 ULBs and all SADAs/DAs
 - Shelf of projects in Urban sector identified
- Tourism Sector
 - 22nd May, 2008
 - Inter-departmental approach





Challenges and Main Issues (1)

- Challenges -
 - Economic situation challenging
 - Banks financing slowing down
 - Proper Structuring/Project Development
 - Capacity Building
 - Change in Thought Process/Mindset
 - Ownership by the promoting organisation
 - PPP Model for Irrigation and Social Sector

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Challenges and Main Issues (2)

- Transaction Advisory Issues –
 - Concession Agreements drafted rather casually
 - Calculation of financials not rational/missing
 - Project structuring should be in mutual consultation with stakeholders
 - Addressing of legal issues



Forward Programme for PPPs

- Focus Areas
 - Capacity-Building of decision-makers
 - PPP Projects in following sectors -
 - Urban
 - Education
 - Health
 - Tourism
 - Irrigation



Areas Where PPP Cell Needs Support

- Project/Transaction Development
 - Legal support
- Strengthening the PPP Cells through additional staffing
- Resources for engaging experts/consultants
 - Urban/Social
 - Legal/Architects
 - Estimated expenditure: Rs. 2 cr annually
- Models/Documents for Education, Health and Irrigation
- VGF for social sector?



PPP Projects – A Summarised View

- Sports City
- IT Park
- CBD
- Central Jail



MADHYA PRADESH

. . The ~~Tiger~~ PPP State of India !!

